

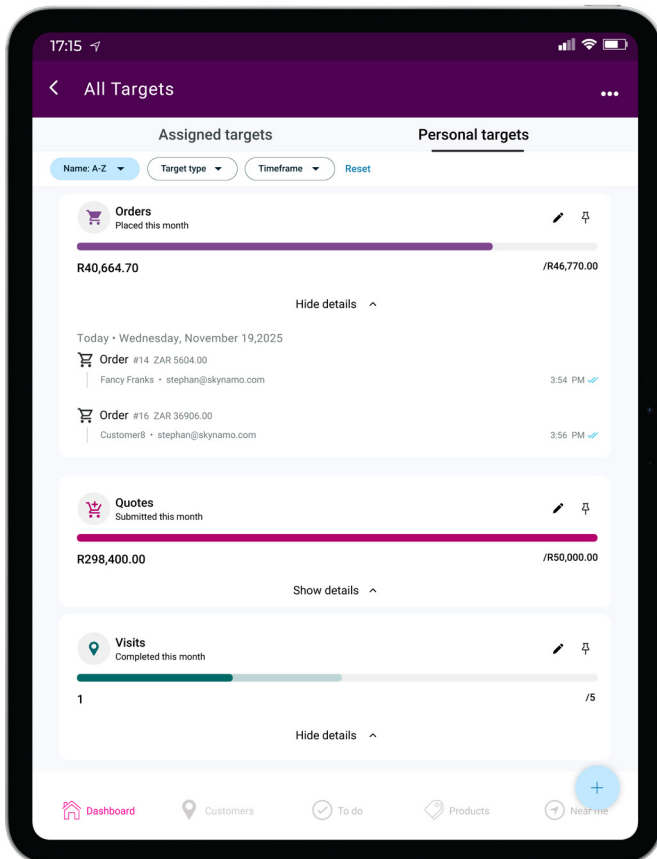
# LEARN MORE ABOUT User Targets

Target Details: See What Really Counts



Skynamo Targets now go beyond showing progress. With **Target Details**, you can see exactly which interactions contributed to your goal for the period, making it easy to spot if something is missing.

## What's New and Why It Matters



### Target Details View

Once you've made progress on a target, you can expand it to reveal the activities that counted toward it. The view is familiar, similar to your main timeline, and includes:

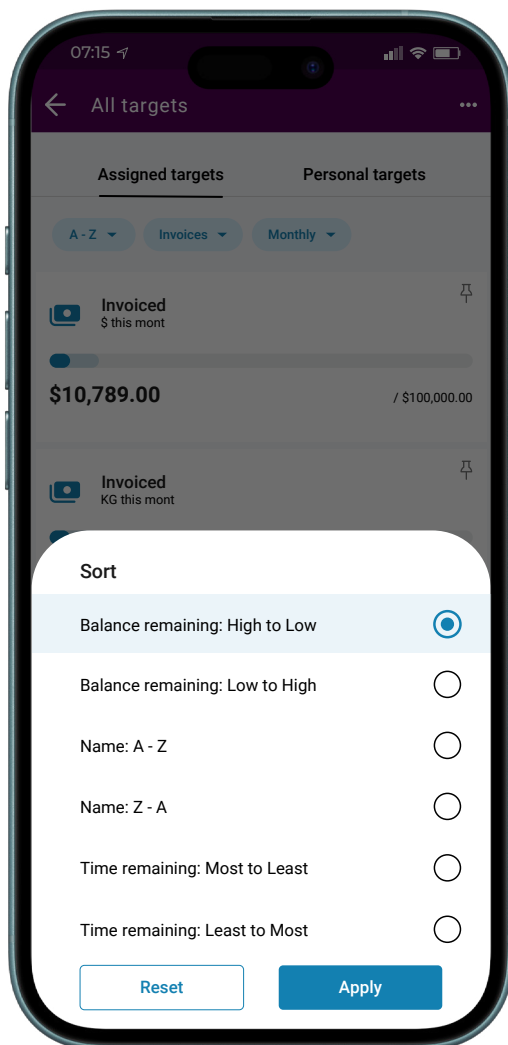
- Date and time stamps
- Customer names
- Interaction details

### Why it matters:

No more guessing what moved the needle. You get instant clarity on which actions drove your progress, making it easier to identify gaps.

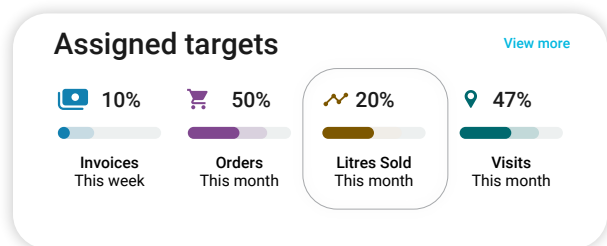
### Important Note

Target Details are **not available for Custom Targets**. These actuals are uploaded by management and not calculated within Skynamo, so we cannot display the activity breakdown.



## Assigned Targets & Custom Goals

Managers can **import and assign targets** to their teams. No more progress emails or endless update meetings.



Want to track something unique? Create a **custom target** for anything you care about: give it a name, upload the actuals, and let your team see exactly where they stand.



## Sort & Filter with Ease

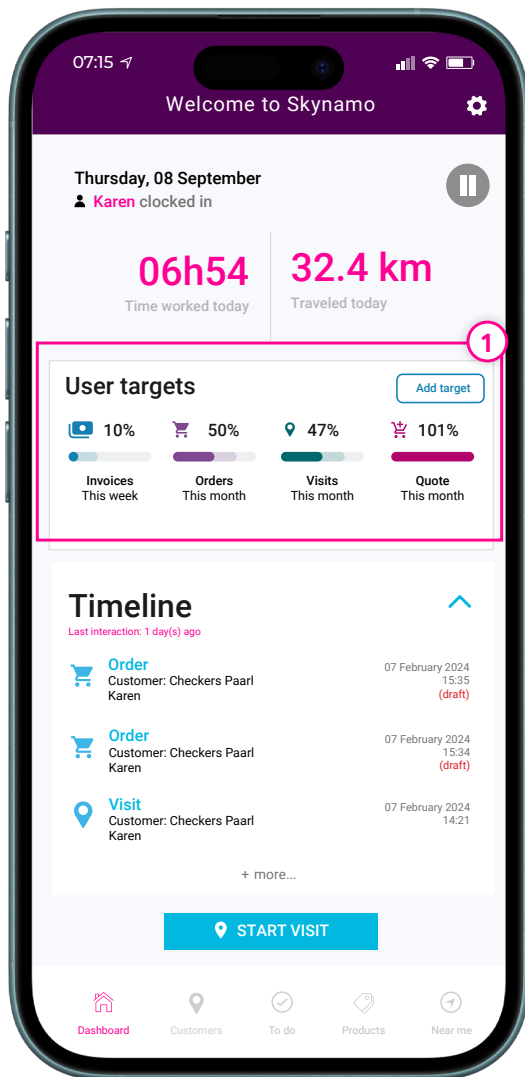
Quickly find the targets that matter most.

Use **sorting and filtering** to view by timeframe, type, or balance (%) remaining. So you can focus on what matters, not where to find it.

## Pin Your Priorities

Field users can now **pin up to 4 targets** to their dashboard.

Keep your most important goals front and center, and stay focused on what moves the needle.



### 1 A Fresh Look at Your Targets

Your dashboard now shows **percentage achieved** instead of raw values—making progress easier to grasp at a glance. Want the full picture? Just click **“View more”** for a full breakdown of your progress.

### 2 Run-Rate: Stay on Pace

Ever wonder if you’re on track? Run-Rate shows where you should be based on the time left in your target period.



It’s your progress checkpoint—see if you’re ahead, behind, or right on pace.

Not seeing the Run-Rate? Great job, you’re ahead